



Press release

Lund, October 17, 2016

Doro Care has today signed a new framework agreement with SKI

Doro Care has today signed a new framework agreement with SKL Kommentus Inköpscentral AB (SKI). Doro Care now expects the tendering situation with Swedish municipalities to be normalized within the coming months.

Doro Care was by the end of 2015 chosen as one of three parties that SKL Kommentus Inköpscentral AB (SKI) would sign a new framework agreement with, regarding social alarm devices and services. However, the procurement process was appealed and SKI could not proceed to sign the new framework agreement. Three weeks ago the Administrative court (Förvaltningsrätten) delivered their judgement. The appeal was rejected. The Administrative court's judgement has not been appealed and the time period to do so has elapsed. Therefore SKI has decided to proceed and today signed a new framework agreement with Doro Care and two other suppliers. Sweden's municipalities are now able to order new social alarms and sign new agreements on social alarm services under this new framework agreement.

“Although there has been ways for municipalities to place orders even since the old framework agreement expired, the fact that there now is a new agreement in effect will simplify the procedures. We anticipate the municipalities' ordering patterns to be normalized within the coming months. The migration of social alarm services towards digital technology in Sweden can now be resumed with renewed energy in accordance with the recommendation by the Swedish National Board of Health and Welfare (Socialstyrelsen),” says Jérôme Arnaud, CEO of Doro and Doro Care.

For more information, please contact:

President and CEO Jérôme Arnaud, +46 (0)46 280 50 05

CFO Magnus Eriksson, +46 (0)46 280 50 06

About Doro

Doro develops telecom products and services for Seniors to lead full and rich lives: to do things they want to do more easily as well as the things they thought they might never do. The global market-leader in senior mobile phone, Doro offers easy-to-use mobile phones and smartphones, mobile applications, fixed line telephony with loud and clear sound. Within Doro Group, Doro Care offers social care and telecare solutions for elder and disabled persons for independent and safe living in their own homes. Doro AB is a Swedish public company and its shares are quoted on the Nasdaq OMX Stockholm exchange, Nordic List, Small Companies. Net sales of SEK 1,838 million (EUR 200 million) were reported for 2015. www.doro.com

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